

Canal Indemnity - Land Developer Liability SUPPLEMENTAL QUESTIONNAIRE

(Complete in Addition to Acord Application)

DEFINITION: "You" refers to all applicants seeking coverage.

GENERAL INFORMATION:

Expiration of current coverage: _____

Applicant(s) website: _____

1. Name of applicant(s):

Name of Entity	Year Formed	Explanation of Business Purpose Owner of project, Contractor, etc.

2. Name the person or group of persons that have 50% or more ownership of all the above entities:

3. Does this person or group of persons control or manage other businesses not shown on this application? Yes No If yes, explain:

4. List the states in which operations are now performed:

5. List the states where operations were performed during the past ten (10) years:

6. What are your total incurred general liability claims over the past five (5) years for all applicants seeking coverage?

\$ _____ # of claims _____

(Attach recently valued loss runs from the applicable insurance companies supporting this answer – do not answer above question with “see attached.”)

7. Are you now or have you ever built on or sold land that was previously used for mining or industrial operations or required environmental remediation of some sort? _____

8. Provide names of the homeowners associations that **you** have formed in the past 5 years and the name and location of the community.

9. What was the prior use of the land in each of the above developments?

10. What is the height of the highest retaining wall in current and past projects? _____
11. Did you have a geotechnical engineering firm test the soils prior to purchasing the land that you developed in the past five years? _____

RATING AND CLASSIFICATION INFORMATION (estimates for next 12 months)

91580 – Contractors – Executive Supervisors or Executive Superintendents

Payroll: _____

91581 – Contractors – Subcontracted operations – land clearing, grading, streets, sidewalks sewer, water, trails, landscaping etc.

Total cost of work: _____

47051 – Real estate development property – applies to land in any stage of active development beginning with site preparation and ending with the sale of all lots and ownership transfer of the infrastructure to the applicable municipality.

Total acreage: _____

49451 – Vacant land – Only applicable if not adjoining land under development shown above.

Total acreage: _____

48925 – Swimming pools

Number of community pools owned by you _____

45524 – Lakes or reservoirs – existence hazard only

Number of lakes or reservoirs you own _____

97047 – Landscape maintenance

Payroll _____

OTHER APPLICABLE CLASSIFICATIONS OF YOUR OPERATIONS

Description _____ Payroll _____

12. List all contractors or engineers you hire to develop land:

Name	Type of work	Liability limits – per occurrence

13. Is anyone in your organization qualified by education or licensed as an architect, engineer, surveyor or real estate agent or broker? Yes No

If yes, does this person carry professional liability coverage? _____

Explain:

14. Show gross sales, total cost of subcontracted work and payroll: (Please note that Total Cost does not include cost of land.)

Year	Gross Sales	Total Cost of Subbed work	Total Employee field payroll	% land sales platted multifamily	# of Single Family lots	# of multi-family lots
4 th Prior						
3 rd Prior						
2 nd Prior						
1 st Prior						
Current						
Next Year						

RISK TRANSFER QUESTIONS: (Applicable when hiring contractors)

15. Do you obtain a certificate of insurance for general liability and worker's compensation from all land development contractors before they enter your jobsite?
 Yes No

16. Minimum GL limits required: Per Occurrence: _____
 General Aggregate: _____ Products Aggregate: _____

17. Are you named as additional insured on their policies? Yes No

18. Do you get a copy of additional insured endorsements naming you as additional insured? Yes No
19. How long do you retain certificates of insurance?
20. Do you use written contracts (other than work orders) with all land development contractors which contain general liability insurance requirements and indemnity provisions in your favor?
 Yes No
21. Do you require homebuilders to name you as an additional insured on ISO form CG2026 while they are building homes in your subdivisions? _____

ATTACHMENTS:

- Description of all projects ongoing and completed during the past five years.
- Copy of rules provided to homebuilders regarding hours of operation, erosion control, trash clean up etc.
- Copy of recently executed sub agreement for land development work.
- Copy of any standard disclaimers or disclosures in land sales contracts.

DESCRIBE BUSINESS (including discontinued operations if different from current)

The Applicant, Agent and/or Broker represents that the above statements and facts are true and that no material facts have been suppressed or misstated. Completion of this form does not bind coverage or commit the company to policy issuance.

Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false and/or deceptive statement is guilty of insurance fraud.

Signature of Applicant: _____ Date: _____

Printed Name of Applicant: _____

Title: _____

Signature of Applicant's Agent: _____ Date: _____