

# STATEWIDE

# CONNECTION

January 2019

Over

55

Years

Of Service

XXVIII, No.1



## What's New??

It's another year! **Can you believe it?** Just when you got used to writing 2018 on your applications and other documents, they go and change the year to **2019**. The good news is that Statewide has a LOT in store for this year and we know it's going to have a tremendous, **positive** impact on you. New products, new programs and new ideas that will only HELP you have a great year. We start off with the great news that **you can now pay for your policies, statements and more with a Credit Card!** Normally we only accepted payment by check either online or mail, but we landed a deal with a third party vendor that makes paying by credit card as easy as a few clicks of the mouse. You can jump right to this payment option by going to our convenient, easy online payment website [www.statewidepaysite.com](http://www.statewidepaysite.com). It's slick, simple and ready to go. Please make sure to note that there is a small service fee for using a credit card. It's all clearly denoted for you on the website. Also, in the coming months our new **Nevada HO3 Diamond Homeowner Program** will be released! Look for that exciting announcement soon. **Onward!!**



## Lessor's Risk

Did you know that most of the buildings that house your favorite stores aren't owned by the actual store itself? Instead, they are leased spaces owned by someone else called a **Lessor**. Office buildings, banks, retail stores, restaurants and commercial buildings, are usually renting the space where they do business. With that in mind, we've got the program just for those landlords. Our **Lessor's Risk** program is on a mono-line or package basis, just complete a GL and Property application and we'll give you a quote for **one of our most popular and most requested coverages**. We write a LOT of it, so the price is right! Now, for those landlords that own homes . . . our **Multi Home Program** is built for the individual or corporate entity that invests in homes to rent out to tenants. **Single or Multi-family** structures are welcome. We can even remove the vacancy clause so they don't need to worry about constantly reporting occupancy. You can add and delete properties at the drop of a hat making this very appealing to the client that doesn't want multiple policies. Everything is listed on one master policy. **No limit to the number of homes either!** Call us for more information! (States Vary)

### This Month:

- Now Accepting Credit Cards!
- Lessor's Risk on the Rise
- Salons and Bugs
- Word Search Puzzle

## Nevada Big I

On **Thursday, February 7th**, we will be hosting a booth at the **NIIA Tradeshow** in Las Vegas, Nevada!! It will be from **3:30 pm to 7 pm** at the **Palace Station**, 2411 W Sahara in Las Vegas. We'll be there with lots of **information, giveaways** and a couple of **door prizes**. We'd love to see you, so please make plans to stop on by and see what new things we have for you. If you need more info, contact **Dave Raney** in our Marketing Department. (NV)

## Nice hair. . .

There are thousands of **Beauty and Barber Shops** out there. So, Statewide has a program that can write them instantly. Go to [www.statewide-insurance.com/mercantile.php](http://www.statewide-insurance.com/mercantile.php) select your state and you'll have a quote in **minutes**. We're here to help you through it if you need a boost! (All States)

## Te\$tify!!

Have you used our **OPUS** Online Homeowner rating system yet? If so, we'd LOVE to hear **your opinion** on how you liked it! In fact, it could land you a **\$25 dollar Visa Gift Card** if we choose it for our next newsletter. So, try the **OPUS** system and then let **Dave Raney** in Marketing know what you thought and then check your mailbox to see if he chose your opinion to highlight in our next Connection. Go to: [www.statewidehomeinsurance.com](http://www.statewidehomeinsurance.com)

## Bugging Out



It doesn't get much press and is something you may not think of from time to time, but we want to remind you that Statewide has a terrific program for **Exterminators!** From the **"walk and shoot"** type to the ones who include treating **termites**, Statewide can handle most all of it. The season of bugs will be upon us before you know it so we want to make sure you're ready and up to speed with our program. It can be found under the **Artisan Contractor** button in the **Rapid Raters** on our web page. Ask any underwriter for assistance. **They'll make you a bug expert in minutes!** (All States)

## Home Running

Here's another type of insurance that gets lost in the shuffle . . . **Home Based Businesses**. More and more people are beginning to run a business (sometimes called a **side hustle**) from their homes. **Salons, accountants, tailors, and whatever else** one can use their talents to make money. Statewide has a **Rapid Rater** just for these entrepreneurs at a price you cannot beat! Go to our Rapid Rater, select your state and then hit the Home Based Business button. In minutes you'll have **an application and rate** ready to go! **Try it!** (All States)

## A Funny For You . . .

I asked my Grandpa,  
"After 65 years, you still call Grandma  
darling, beautiful and honey.  
What's the secret?"



He said, "I forgot her name  
5 years ago and I'm scared  
to ask her!"

## Home Cooking

We have a couple of **'chefs'** here in our personal lines department that are experts in helping you prepare the perfect quote to satisfy your homeowner clients. **Chris Butterworth (x935)** and **Alfredo Rico (x913)** come to work everyday with an apron, chef's hat and mixing bowl to assist you in **putting a tantalizing policy together** that will satisfy every customer that comes through your door. They combine the **perfect amount of coverage** with a heaping spoonful of **replacement cost** spread over your dwelling and contents. They also have delicious **al a carte items**, such as **Medical, Other Structures** and **Water Backup**. For dessert they offer a mouth-watering **pet exclusion** for the discerning prohibited dog owner, and our famous **"no credit scoring"** baked to perfection. Call Chris or Alfredo to make a reservation and enjoy their exquisite personal lines menu. **HomeAppetit! (AZ)**

## Notes & Notables . . .

- ♦ We can now accept **credit card payments** for your commercial policies or agency statement!
- ♦ **Lessor's Risk** and **Multi-Home** Policies are hot!
- ♦ **NIIA Convention** is **February 7th at The Palace Station**. We'll be there with a booth and giveaways! Will you?
- ♦ Salons are **stylin'** and ready to be written here at Statewide. **Rapid Raters / Mercantile / Quote!**
- ♦ Send us a **testimonial** on our HO3 Diamond Program and **we may send you \$25!**
- ♦ **Exterminators** are coming! Let's write them together, shall we? **Rapid Rater / Artisans**
- ♦ Let Chris and Alfredo **cook** a home quote today!

### **Novinophobia**

The fear of running out of wine.

## Now Writing . . .

Here are a few things we've written lately . . .

Work Comp - **Plumber** - \$2,364  
Check Cashing Store - \$3,550  
HO3 Homeowners - \$584  
Mobile Home Park - \$1,105  
Child Care Center - \$28,484  
DP 3 Dwelling - \$603  
One Day Soccer Event - \$250  
RV Park w/ General Store - \$9,809  
Landscaping - \$750  
Used Auto Dealer - \$10,942  
Mobile Home - \$498  
Vacant Building - \$1,260



*What can we write for you today??*

## The Monthly Musing . . .

I wish the Dollar Store would sell gas.

Over  
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Marriage is just your spouse perpetually standing in front of the kitchen drawer or cabinet you need to open.

## Contest Time!!

Complete the word search on the next page, return it to Dave in marketing and he'll pick one or two winners for a **\$25 Visa Gift Card!**

Fax it to him at **602-494-6999** or email it to **dranes@statewide-insurance.com**

## Last Month Winners:

**Morgan D. - Reno, NV**  
**Julie G. - Lake Havasu City, AZ**



**Congrats!!**

**Your \$25 Visa Card  
is on the way!**

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S N E T T I M T M R G D M K S T O O B Z S  
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www.WordSearchMaker.com

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|-----------|---------------|-----------|-------------|
| Blanket   | Fog           | Jacket    | Sled        |
| Blizzard  | Frostbite     | Longjohns | Snow        |
| Boots     | Gloves        | Mittens   | Snowboard   |
| Chills    | Heater        | Nippy     | Socks       |
| Coat      | Hockey        | Overcast  | Thermometer |
| Earmuffs  | Hot Chocolate | Pinecone  | Whiteout    |
| Evergreen | Iceberg       | Quilt     | Windy       |
| Firewood  | Insulation    | Scarf     | Zero        |



Entry Info: Name: \_\_\_\_\_ Agency: \_\_\_\_\_



P.O. Box 30527  
Phoenix, Arizona 85046  
(602) 494-6900 (800) 228-1710